Central Office of Sara-Mana, Inc.
P&L Collapsed Budget Performance
October 2026

	Oct 26	Budget	Jan - Oct 26	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Book Store Sales	3,552.44	4,250.00	34,885.39	42,500.00	51,000.00
Contribution Income					
Beverage Contributions	15.00	20.00	126.00	200.00	240.00
General Service Contributions	880.00	900.00	8,721.20	9,000.00	10,800.00
Group Contributions	3,152.82	3,166.67	33,117.77	31,666.70	38,000.00
Individual Contributions	81.40	2,500.00	31,089.33	25,000.00	30,000.00
Intergroup Contributions	870.00	900.00	9,274.00	9,000.00	10,800.00
Total Contribution Income	4,999.22	7,486.67	82,328.30	74,866.70	89,840.00
Dividend, Interest (Securities)	0.00	150.00	1,167.24	1,500.00	1,800.00
Total Income	8,551.66	11,886.67	118,380.93	118,866.70	142,640.00
Cost of Goods Sold					
***Cost of Goods Sold**	2,107.24	3,825.00	27,991.41	38,250.00	45,900.00
Bank Deposit Fees	0.00		16.50		
PayPal Fees	1.40	12.58	41.90	125.80	151.00
Square Fees	62.97	83.33	724.80	833.30	1,000.00
Total COGS	2,171.61	3,920.91	28,774.61	39,209.10	47,051.00
Gross Profit	6,380.05	7,965.76	89,606.32	79,657.60	95,589.00
Expense					
Bank Service Charges	0.00		36.43		
Business Expenses	0.00	0.00	0.00	0.00	0.00
Cont Ed Exp	0.00		421.00		
Facilities and Equipment					
Equip Rental and Maintenance	0.00		77.04		
Janitorial Services	0.00	20.00	0.00	200.00	240.00
Meeting Room Supplies	0.00	83.33	822.81	833.30	1,000.00
Rent	2,519.22	2,339.89	23,320.02	23,398.90	28,078.65
Total Facilities and Equipment	2,519.22	2,443.22	24,219.87	24,432.20	29,318.65
Insurance					
Commercial Liability	0.00	150.00	2,095.00	1,500.00	1,800.00
E & O (Officers)	0.00	133.33	1,465.51	1,333.30	1,600.00
Total Insurance	0.00	283.33	3,560.51	2,833.30	3,400.00
Office Expense					
Janitorial	0.00	0.00	345.01	0.00	0.00
Office Supplies	181.87	40.00	503.44	400.00	480.00
Payroll Expenses	4,357.34	4,551.67	44,977.74	45,516.70	54,620.00

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Postage	0.00	10.42	0.00	104.20	125.00
Printing	0.00	70.83	3,039.19	708.30	850.00
Repairs / Replacements	0.00	0.00	244.19	0.00	0.00
Software Updates	300.79	37.50	422.74	375.00	450.00
Total Office Expense	4,840.00	4,710.42	49,532.31	47,104.20	56,525.00
Operating Fees & Exp					
Business Registration Fees	0.00	5.83	61.25	58.30	70.00
Computer Support	0.00	0.00	105.00	0.00	0.00
Soft Drinks / Snacks	0.00	20.00	0.00	200.00	240.00
Web Site Expense	5.00	20.00	154.94	200.00	240.00
Total Operating Fees & Exp	5.00	45.83	321.19	458.30	550.00
Professional Fees					
Accounting Fees / CPA	0.00	62.50	0.00	625.00	750.00
Bookkeeping Services	0.00	60.00	610.00	600.00	720.00
Total Professional Fees	0.00	122.50	610.00	1,225.00	1,470.00
Special Event Costs					
Area 15 Qtrly Assembly	0.00	133.33	66.00	1,333.30	1,600.36
CO Picnic	0.00		266.73		
Seminars	0.00	170.84	1,108.80	1,708.40	2,050.00
Total Special Event Costs	0.00	304.17	1,441.53	3,041.70	3,650.36
Utilities					
Electric	199.80	175.00	1,500.01	1,750.00	2,100.00
Telephone & Internet	78.70	90.00	849.80	900.00	1,080.00
Water & Sewer	119.62	60.83	642.49	608.30	730.00
Total Utilities	398.12	325.83	2,992.30	3,258.30	3,910.00
Total Expense	7,762.34	8,235.30	83,135.14	82,353.00	98,824.01
Net Ordinary Income	-1,382.29	-269.54	6,471.18	-2,695.40	-3,235.01
Other Income/Expense					
Other Income					
Other Income	3.80	269.56	51.70	2,695.60	3,234.65
Total Other Income	3.80	269.56	51.70	2,695.60	3,234.65
Net Other Income	3.80	269.56	51.70	2,695.60	3,234.65
Net Income	**-1,378.49**	**0.02**	**6,522.88**	**0.20**	**-0.36**